

## CAPABILITY STATEMENT

“A group only needs two things to be a tribe: a shared interest and a way to communicate”  
– Seth Godin

### Company Overview

Triber enables Restructuring & Turnaround Specialists, Insolvency Practitioners and Professional Services Firms to provide their clients with a simple, low cost tool to ensure their clients are paying ‘fair market value’ for the goods and services they purchase from their suppliers (and correct the situation if not).

Small reductions in expenses with preferred trading terms can often be the difference between barely surviving and thriving. This added value results in better client relationships, increased fees and a clear differentiator in what can be a crowded market.

### Feedback We Have Received

*“Triber’s speed and simplicity allowed us to quickly get our client’s system live, complete tenders, gain valuable supplier insights and provide meaningful data within days”*

**Forensic Accountant, Gold Coast**

*“Recommending our clients utilise Triber has enabled us to provide additional value they are happy to pay for”*

**Business Accountant, Brisbane**

*“Our clients are focused on generating revenue and keeping their customers happy. They rely on us and our experience to help them minimise cost, reduce supplier risk and maximise the value of their business. Triber is an important tool to benchmark suppliers.”*

**Turnaround and Restructuring Consultant, Sydney**

*“Triber is simple to use, our preferred suppliers really love it, and it has sped the entire tender process up significantly”*

**Component Manufacturer, Melbourne**

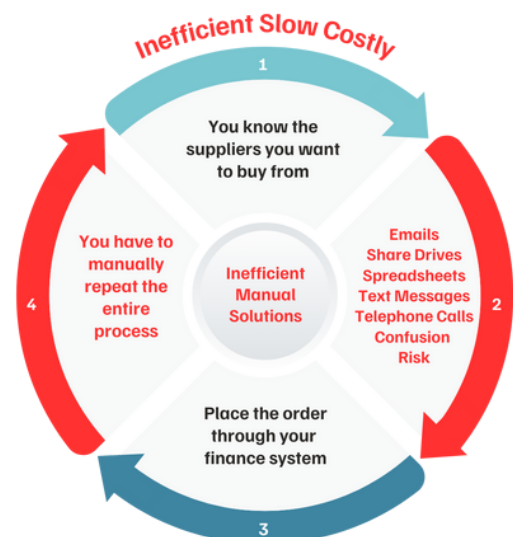
### What does Triber do?

Triber offers an easy, fast and affordable online solution to invite suppliers to compete for your client’s business dollars. Triber provides an intuitive and secure online portal for them to release tenders, manage supplier responses and then award tenders.

### Current Tender Management Solutions vs. Triber’s Solution

Are your client’s suppliers the best available to meet their budget, quality and future needs? To answer these questions, it’s smart to periodically test suppliers against the market.

The problem is most organisations negotiate with their suppliers using emails, calls, texts, spreadsheets and share drives. This is time consuming, costly, inefficient, lacks transparency and risks errors, fraud and non-compliance.



Even large companies with ERPs are frequently bypassed because they are inflexible, inaccessible or difficult to use.

Triber simplifies tender management. Triber is low cost, simple to use, fast and provides transparency, accountability and reduced risks.

## Triber's Competitive Differentiators

### 1. Tender Management

- Centralises creation, distribution, and tracking of tenders for improved efficiency.
- Manages multiple and repeat tenders to ensure compliance and visibility.

### 2. Document Management & Collaboration

- Supports seamless collaboration with version control and secure storage.
- Tracks essential compliance criteria, sending notifications before expiry dates.

### 3. Automated Workflows & Notifications

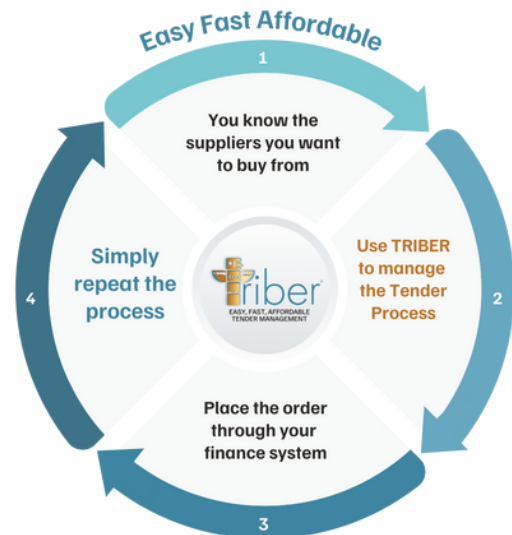
- Guides users through tender processes with automated notifications to meet deadlines.
- Reduces manual tasks, enhancing accountability and productivity.

### 4. Customisable Templates & Standardised Responses

- Offers customisable templates for professional and consistent tender requests.
- Pre-populated content reduces response times and improves submission quality.

### 5. Real-Time Reporting & Analytics

- Provides actionable insights and reporting for informed decision-making.



## Next Steps

Contact our team to arrange a time to discuss how Triber can help you add increased value to your clients, creating better stickier relationships, more referrals and increased fees.



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